

Ioanna Panagiotou

Head of Accommodation – Mediterranean Games Taranto 2026

Professional Experience

2023 – Present

Accommodation & Accreditation Expert – Major International Sports Events

- **Mediterranean Games Taranto 2026**
Head of Accommodation
Responsible for the overall accommodation strategy and operations for all constituent groups, including hotel contracting, allocation planning, stakeholder coordination (ICMG, NOCs, IFs), and Games-time delivery.
- **FIBA Women’s EuroBasket 2025**
Accommodation Services Manager
- **FIG Rhythmic Gymnastics International Tournament “Aphrodite Cup”**
Accommodation Manager (2023, 2024, 2025)
- **FIG Rhythmic Gymnastics World Cup 2023 & 2024 – Athens**
Accommodation Manager
- **Special Olympics World Games Berlin 2023**
Accreditation Executive / VAHO Executive

2016 – 2022

Product & Purchasing Manager Greece

TUI Hellas

- Managed over 1,200 hotel and supplier contracts across Greece
- Developed and expanded product portfolio for international markets and third-party clients
- Maintained and optimized supplier relationships

2013 – 2016

Destination Manager – Continental Greece (ATH, SKG, JSI, GPA, KVA)

TUI Hellas

- Managed operations across multiple destinations with a team of 50 staff
- Oversaw contracting, supplier management and operations
- Responsible for P&L, reporting and product development

2011 – 2012

Sales Manager – International Markets

Helios Hotels & Resorts

- Managed international contracting and sales strategy
- Developed pricing policies and revenue optimization strategies

2006 – 2009

Events & Operations Director

Alvia DMC

- Oversaw operations, contracting, and event delivery
- Managed client proposals, supplier negotiations and on-site execution

2005 – 2006

Accommodation & Ticketing Operations Director – Eurovision Song Contest 2006

ERT S.A.

- Managed accommodation allocation for delegations and production teams
- Supervised official travel agency and ticketing operations

2000 – 2005

Reservations Manager – Athens 2004 Olympic Games

Organising Committee

- Managed accommodation planning for Olympic Family (30,000+ clients)
- Oversaw reservations across 186 hotels and multiple villages
- Managed payments (~€145M) and financial reporting

Arrival & Departure Supervisor – Sydney 2000 Olympic Games

1998 – 2000

Hotel General Manager

Andromeda Athens

1994 – 1998

Airtour Greece / TUI Hellas

(Various roles including Manager, Product Development, Destination Manager)

1991 – 1994

Sales Manager

Novotel Athens

Education

Studies Certificate in Tourism Business Administration Athens Technological Institute

Languages

- Greek (native)
- English (fluent)
- French (fluent)